



Partners Meeting November 17th, 2023

[Presentation](#)

[Recording](#)

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Summary Notes

Introductions and New Partners:

Jackie from Minority World Cup, Andy Reamer from Side Porch consulting firm, Alex Lamb from Conaxion, Javier Hernandez from the city of Pico Rivera, Bruce Wheatley from the Wheatley Institute, Vincent Anthony from Kidney Care Companies, and Giovanni Ragsdale from Boys and Girls Club of the West Valley.

Fiscal Update:

features Maria Garcia, senior program officer with the California Community Foundation (CCF), provided an update on various initiatives. CCF is serving as a fiscal agent and is actively working on finalizing agreements for the Affinity Hub lead and CBO Micro Grants and Stipends. The Affinity Hub agreements are nearing completion, with plans to issue payments and execute agreements before the end of the year or early 2024. However, there are ongoing clarifications regarding the CBO Micro Grants and Stipends.

Additionally, CCF is in the process of reviewing proposals from three vendors for the RFP 2: Industry Clusters review process. The selected vendors will be presented to the Steering Committee for approval, with the aim of executing agreements before the end of the year. Furthermore, CCF has collaborated with the Steering Committee and a grant writer, Julie Ziegler, on developing the grant application for the Catalyst program.

During the discussion, Mr. Harbor raises a question about a discrepancy in the payout schedule for the Affinity Hub lead agreement. Maria and Jose address this concern, explaining that the structure was designed for best practices, with the intention of providing most of the funding upfront while distributing payments at a midpoint and the end of the year. Mr. Harbor suggests reconsidering the schedule, emphasizing the volunteers' commitment and demonstrated professionalism.

The transcript also touches on the urgency of moving forward with initiatives and includes comments on the importance of addressing barriers for nonprofits, such as having upfront funding. The discussion concludes with updates on the Catalyst grant application, with the team working towards meeting the November 30 deadline and incorporating feedback from the steering committee.

Research Updates:

Arman provides updates for the 3 research projects related to the program's focus on receiving critical data and analysis. The first project, assigned to Civil Economics, aims to create an economic development summary based on five indexes: equity, sustainability, job quality and access, economic competitiveness, and resilience. Civil Economics is currently in the data collection stage, using various sources to conduct a comprehensive analysis, with plans for community engagement through surveys.

The third project, awarded to Beacon Economics, focuses on a SWOT analysis for LA County, examining strengths, weaknesses, opportunities, and threats at a granular level, potentially down to zip codes and census tracts. Beacon Economics is also in the data collection stage, identifying trends such as a focus on labor shortage and housing crises in LA County. They are engaged in interviews with industry and thought leaders.

Arman mentions that the second research project's RFP has not been awarded yet, with three bidders in consideration. Following the presentation, a participant, Tony Simon, raises a question regarding the inclusion of a section on data limitations in the reports. The speaker affirms that addressing data limitations is part of the RFP scope of work, and discussions are ongoing to ensure accurate and professional communication about potential gaps or lags in the data. The participant emphasizes the importance of clarifying between data limitations and data gaps, and the speaker assures that both aspects will be addressed in the reports.

Labor Update:

It is announced that a significant achievement in our ongoing efforts to collaborate with labor through the California Jobs First Program. After productive discussions with the State, Labor Affiliates, and the Steering Committee, we have successfully reached a consensus to ensure their active participation in the Steering Committee. This consensus marks a pivotal moment in our mission to encourage the active participation of labor in the California Jobs First initiative.

The speakers welcome some of the most influential labor unions into the fold, as they join the Steering Committee. This inclusion ensures that the voices of the working class are not only heard but also actively involved in shaping the future of our work.

Labor and Workforce Affinity Hub Lead:

KIWA: Koreatown Immigrant Workers Alliance

The remaining six slots on the general steering committee seats for Labor will be represented by:

LA County Federation of Labor, AFL-CIO

LA/OC Building Trades Council

LA Hospitality & Training Academy (Unite HERE Local 11)

Worker Education & Resource Center (SEIU 721)

SEIU- United Healthcare Workers West

International Association of Machinists & Aerospace Workers.

Steering Committee Update:

In this steering committee update, the Chair, Kevin Harbour provides an overview of the committee's recent activities and progress. The committee has been actively engaging with various state agencies, focusing on refining the bylaws and conducting a process mapping meeting. During this meeting, discussions covered organizational structure, process mapping refinement, and calibration to ensure a clear and transparent understanding of their activities. The goal is to demystify the committee's work, creating a level playing field for all involved parties.

The update also mentions ongoing conversations about the roles of the Affinity Hub leads and the table partner leads, along with associated deadlines. The speaker highlights that no decisions will be made until all relevant data from the state, specifically OPR and GoBiz, is received. The committee is diligently working on finalizing the bylaws for all its members to meet deadlines and facilitate the production of necessary information by LADC. The speaker expresses appreciation for the committee's hard work and increased meeting frequency to ensure timely progress.

Process Mapping:

The Mark USA has finalized a draft of the process mapping effort, which will be shared with the Steering Committee for feedback. The Steering Committee will hold a working meeting to review the revisions, and a final draft will be presented to the LA HRTC.

The transcript discusses various topics related to grant programs and research projects. It includes discussions on upfront payments, budgeting for grants, the submission deadline for a Catalyst application, data collection and analysis for research projects, labor affiliations with the California Jobs program, and updates on the steering committee's work. The transcript also mentions the need to address data limitations in the research findings.

Training Capacity Lead Contract:

In the update on the training capacity builder contract, it is mentioned that interviews have been conducted with potential vendors for capacity building within the California Jobs First program. The process of finalizing these

interviews is currently underway. The upcoming selection process will determine the vendor responsible for conducting the capacity-building work. Once selected, the chosen vendor will collaborate with the steering committee, affinity hubs, micro grantees, and tables. The focus will primarily be on working with micro grantees and individual stakeholders, offering flexible services tailored to identified needs. The speaker expresses confidence in having good candidates and assures that news regarding the selected vendor will be shared with the community and stakeholders after the decision is made.

Stakeholder Update:

In this update, Alan provides a stakeholder analysis for the month, highlighting key numbers related to engagement and onboarding. The total number of stakeholders engaged is 537, encompassing both onboarded and non-onboarded stakeholders. The officially onboarded partners, considered official collaborators, have increased from 416 to 433 over the past month. The aim is to decrease the number of non-onboarded stakeholders to ensure a higher percentage of engagement results in official partnerships.

The speaker encourages anyone with questions about onboarding to reach out, providing the contact email (cerf@laedc.org) for assistance. The breakdown of the LA Collaborative partners by entity type shows increases in grassroots and community-based organizations, employers, businesses and business associations, government agencies, and workforce entities.

Additionally, the geographic distribution of partners across Service Planning Areas (SPAs) 2, 3, 4, 7, and 8 has seen growth. However, there is noted stagnant growth in SPA 7 East, and partners are encouraged to reach out and connect potential stakeholders from this area to facilitate their onboarding into the program. Overall, the analysis indicates positive progress in stakeholder engagement and partnership development within the California Jobs First program.

Chat Box

01:17

RM

Jen and Bryan added [read.ai](#) meeting notes to the meeting.

Read provides AI generated meeting summaries to make meetings more effective and efficient. View our Privacy Policy at <https://www.read.ai/pp>

Type "read stop" to disable, or "opt out" to delete meeting data.

Alan Cheam

02:10

AC

Good morning, all!

Toni Symonds

02:24

TS

Good morning from the American Indian Chamber of Commerce of California. toni.symonds@gmail.com

Luis CDTech

02:36

LC

Top of the morning everyone

Kevin Harbour

02:40

KH

Good Morning Everyone!

Geovanny Ragsdale - BGCWV

03:12

GR

Good morning. Geovanny Ragsdale with Boys & Girls Club of the West Valley here.

👍 1

Shameka's OtterPilot

04:22

SO

Hi, I'm an AI assistant helping Shameka Dixon take notes for this meeting. Follow along the transcript here:

https://otter.ai/u/L8B1_PRbth7gsMNUDFo7JP-P100?utm_source=va_chat_link_1

You'll also be able to see screenshots of key moments, add highlights, comments, or action items to anything being said, and get an automatic summary after the meeting.

Jermaine Hampton - LAEDC

04:58

JH

Morning all I hope everyone is well!

Toni Symonds

05:30

TS

Welcome, Jackie.

👍 1

Virginia's OtterPilot

05:35

VO

Hi, I'm an AI assistant helping Virginia Reyes take notes for this meeting. Follow along the transcript here:

https://otter.ai/u/EOd0G31_BaGYYbm9AumahGV13JI?utm_source=va_chat_link_1

You'll also be able to see screenshots of key moments, add highlights, comments, or action items to anything being said, and get an automatic summary after the meeting.

Sharon Evans

05:50

SE

Good Morning All, Sharon Evans, Business Resource Group. Welcome new members

Toni Symonds

06:37

TS

Welcome, Andy.

Luis CDTech

07:31

LC

Welcome Alex

Toni Symonds

07:36

TS

Welcome, Alex.

Jermaine Hampton - LAEDC

08:30

JH

Great program and great concept I must add!

Toni Symonds

08:51

TS

Welcome to California Jobs First, Javier. Manufacturing Zone sounds like an important idea for the LA Region. Welcome to the CJF, Bruce.

👍 1

Sharon Evans

10:03

SE

Hello Dr Anthony, Welcome/

Toni Symonds

10:25

TS

Welcome to this space, Dr. Vincent Anthony.

Sharon Evans

10:28

SE

Great to see you here!, Dr Anthony.

Toni Symonds

11:19

TS

Welcome to the LA Collaborative, Geovanny.

Kevin Harbour

11:36

KH

Welcome to all the diverse new members and we look forward to your contribution.

👍 1 🙌 1

Kimberly Kelly-Rolfe

13:20

KK

Great to see everyone! Looking forward to today's meeting to get updates on CERF! Kimberly Kelly-Rolfe, Director, SC Virtual Business Center

[5 Replies](#)

Virginia's OtterPilot

17:26

VO

Hi, I'm an AI assistant helping Virginia Reyes take notes for this meeting. Follow along the transcript here: https://otter.ai/u/EOd0G31_BaGYYbm9AumahGV13JI?utm_source=va_chat_link_2 You'll also be able to see screenshots of key moments, add highlights, comments, or action items to anything being said, and get an automatic summary after the meeting.

Sharon Evans

18:14

SE

To: CBJ Team - We may want to send an email to all HRTC stakeholders after today using the old name CERF in the subject line so that HRTC members who are here to participate in the rebranding discussion.. so that we at they know the CBJ emails are actually for CERF

Toni Symonds

18:38

TS

I want to support the statements of Mr. Chair (Kevin) and Benjamin.

kevin clark

19:10

KC

What's is the RFP2 Industry Cluster Vendor agreement again? I missed this

[1 Reply](#)

Kevin Harbour

20:26

KH

Thanks Nupe! It had to be said.

Sharon Evans

21:55

SE

I also agree that an accelerated funds should be allocated to Affinity HUBs as their work is in process and the state provided an advance of 25% in their initial dollar allocation.

Sharon Evans

24:06

SE

Great point, Toni. There is a section in the "original oproposal" that asked the HRTC to discuss data and potential adverse impacts of research

Javier Hernandez

25:28

JH

What is the timeline for completing these various research studies?

Sharon Evans

26:11

SE

@javier - all research reports are due to the state on Dece 31, 2023

Javier Hernandez

26:35

JH

@Sharon Evans thank you.

Sharon Evans

26:51

SE

FYI Correction: We have not made any decisions about Tabel Leads. LAbor wil assume 6 seats ont eh steerign committee

Brady Collins, KIWA

27:55

BC

We are thrilled to have such a strong and diverse group of labor orgs at the table.

Sharon Evans

28:04

SE

Please refer to the comment in chat

FYI Correction.

Jermaine Hampton - LAEDC

28:41

JH

Thank you all for your patience in this process and thank you to all of our labor affiliates!

 1

Sharon Evans

29:54

SE

Welcome Curtis Silver, Good to see you step into the HRTC as the representative from Brotherhood Crusade.

Alan Cheam

30:25

AC

I'd like to commend the Chair and Vice Chairs in their leadership for the Steering Committee! It's been a lot of work.

Kevin Harbour

32:44

KH

Welcome Mr. Silvers! Great to see you in this space and we look forward to your continued involvement.

Sharon Evans

35:09

SE

Can the LAEDC team share the evaluation rubric with the Steering Committee, please

Sharon Evans

36:34

SE

WHOOO, HOO. We are on the road to achiveing our goal of 500 HRTC members. Congratuatlions,,, Sharon Evans, Former CoChair - LAHRTC Outreach & Engagment

 1  2

Alan Cheam

36:43

AC

cerf@laedc.org

Sharon Evans

38:13

SE

On the road! thank you all that have reached out and engaged new members. Lets reach out to Supervisor Solis to bolster SPA 7



Alan Cheam

39:22



SPA 7 - East LA

[2 Replies](#)

Sharon Evans

40:37



May I suggest a targeted outreach event with Cal State LA - Center for Ethnic Studies who are connecting to ethnic orgs across the East LA area



Javier Hernandez

40:41



Pico Rivera is happy to help recruit in SPA 7



Jermaine Hampton - LAEDC

40:58



Please and thank you Javier!

Please connect them to Chioma we can do large and small onboarding sessions

Javier Hernandez

41:37



Will do

[1 Reply](#)



Chioma Agbahiwe

42:44



Welcome New Partners! Please reach out to me if you'd like a virtual CA Jobs First presentation or if you have questions re: Phase1, Phase2, or Catalyst Program. My Email: Chioma.Agbahiwe@laedc@org

Vincent Anthony

43:06



Interested in onboarding process.

Vincentlmd@kcareonline.com

Kevin Harbour

43:09



Thanks to all who have instrumental in getting this done

Sharon Evans

45:18



Charles, Can you share with the HRTC the amount of state funding allocation for LA that will come from the Catalyst Program

Sharon Evans

46:23

SE

see note in chat

Jennifer's Meetgeek Notetaker

46:53

JM

You have a few minutes left for this meeting, as per your calendar. Learn more about what I can do at <https://go.meetgeek.ai/learn>

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You have a few minutes left for this meeting, as per your calendar. Learn more about what I can do at <https://go.meetgeek.ai/learn>

Michelle Blackwell

47:50

MB

Can I get a little more info on the subregional table leads ...

[1 Reply](#)

Jermaine Hampton - LAEDC

48:19

JH

file:///C:/Users/TEMP/Downloads/CERF%20Catalyst%20Program%20-%20Closed%20Solicitation.pdf

Sharon Evans

48:48

SE

Thank you Jermaine.
and thank you Charles

Alan Cheam

49:05

AC

That link doesn't seem to work, here is another link: <https://24053461.fs1.hubspotusercontent-na1.net/hubfs/24053461/CERF%20Catalyst%20Program%20-%20Closed%20Solicitation.pdf>

 3  2

Tunua Thrash-Ntuk

50:04

TT

It will be helpful for us to know the strategy that LAEDC will be proposing.

Michelle Blackwell

50:40

MB

And I received a notice that there may be open steering committee seats, are there any updates on that
[1 Reply](#)

Derek Steele

52:00

DS

For clarification.... Equal doesn't mean equitable... I think equity is at the center of the conversation so we need to keep that in mind. We need to be sure to be leaning in more to the most impacted communities

👍 1

Chioma Agbahiwe

52:11

CA

All Partners, please visit: <https://lacerf.org/about> The bottom of the page has many links/resources.

♡ 1

Duane Muller (UCLA)

52:16

DM

Well said, Kevin Harbour! Completely agree.

Jermaine Hampton - LAEDC

52:24

JH

Also for catalyst remember that ready-to-go projects may be eligible for additional funding from local, state, or federal governments....

Derek Steele

52:32

DS

Just adding for context

Jermaine Hampton - LAEDC

52:48

JH

Its primary function is exploratory and last mile...

👍 1

Jackie Senkandwa, Minority Wealth Gap

52:56

JS

Thank you

Kimberly Kelly-Rolfe

53:00

KK

lol!

[Transcript](#)

00:42

Suley. Is that Sully on the call?

00:48

It's actually Alan.

00:50

Okay. All right. No disrespect, Alan. I haven't talked to him in a minute.

00:57

No worries.

00:58

Hey, Charles, you're on mute.

01:04

All right, it's 09:00, so I'm going to start letting everyone in.

01:07

Hello, Mr. Harbor. How are you? That's what I said.

01:11

Fair to, right?

01:13

All right.

02:00

Good morning, HRTC members. We're going to give it a couple more minutes just to let people float through the door a little bit more and then we'll get started. Mr. Wheatley. Welcome. Good to see you.

02:44

Top of the morning to you, sir. Good morning, everyone.

02:47

All right. Thank you for joining. Okay. It is great to be back. See you guys again. We got some nice updates for you. Thank you so much for taking time out of your day, especially so close to the holidays in this Friday to attend this. We want to make sure that we give you guys some nice updates that you are happy with and get some feedback if needed. And if we have time, of course. Let me turn my ringer off here. All right, so our agenda today we're going to do if we have any new partners on the call, have them introduce themselves. Fiscal agent, do some updates. We have some information about the Catalyst grant application, which is going to be due very soon.

03:44

Armand, our research analyst for the Now California Jobs First team, is going to be doing some updates on the research. Labor is back. We'll be talking about that. Real excited to move forward with them. Process mapping and information about the bylaws and then the opportunity with the capacity building training will give you a little update on that and then our usual updates. So let's jump right into it. Let's go back one. Let's go back one. Are there any new partners who have not introduced themselves? Please take a few minutes. Introduce yourselves. Do not be shy. You have the floor.

04:35

Yes.

04:39

Hi, I'm Jackie. I'm from Minority World Cup. It's a CBO that works in Los Angeles. We're excited to be here. We are looking for partnerships in housing, mental health, workforce development. So this is our first time around SAF. Actually, I'll correct myself. I applied last year for SAF, but I didn't have a partnership agreement. So this is kind of our second time approaching this.

05:19

Thank you. Thank you, Jackie. I really appreciate me because I can't recall if we talked about this in the last HRTC meeting. The new name is now California. Jobs first. So if you see anything with California Jobs First or know as the acronym, that is now just something for you guys to flag. I'm just going to go in order of the names of the hands I see raised here. Mr. Andy.

05:49

Hello, everyone. My name is Andy Reamer and I believe I'm here with my colleague Ariana. We work at a firm

called Side Porch. We are a strategy and operations consulting firm that works with good people who are trying to do hard things that make a difference. We don't care how you file taxes, nonprofit, for profit. What matters is that your core operations are moving for the forces of good. So that might be working with large nonprofits like Girls, Inc. On their five year growth strategy plan or helping a Series B cancer diagnostic firm go to market, and then in March of 2020 realized that they can actually do COVID testing, so help them operationalize and become the first drive through testing group here in Los Angeles. So we are extremely grateful to be here.

06:37

And then I'll also just quickly mention that I currently sit as the vice chair of the board for Dee Hirsch. Dee Hirsch runs nine, eight, the new suicide crisis line for the whole state of California, as well as provides in person and virtual mental health services around Los Angeles. And I'm very grateful for Charles and Tioma to host this space and grateful to be here.

06:59

Thank you. Thank you. Andy, welcome aboard. Happy to have you here. Lucky to have you, too. The next name I'm seeing, Alex Lamb. You have the you. Thank you. Hello, everybody. My name is Alex Lamb.

07:13

I'm the vice president of Conaxion. Conaxion is a hybrid word between connection and action, which is what we do for small businesses. We're located in historic South Central, and we help small businesses with technical assistance, mentorship, and connecting them with our CDFI partners for access to capital.

07:34

All right, thank you very much, Alex. Next name I'm seeing is Javier Hernandez.

07:41

All right, thank you very much. Good morning, everybody. My name is Javier Hernandez. I am the director of Innovation and Communications for the city of Pico Rivera, which is in the Southeast La subregion, otherwise known as the Gateway Council of Governments subregion of Los Angeles County. We're working on a very exciting program to dedicate a zone within our city as a manufacturing zone, really to support the entire product lifecycle of microelectric vehicles, electric scooters, electric bikes, electric wheelchairs, electric golf carts, whatever it may be, really to help support the transition towards a multimodal, cleaner, greener economy and transportation system here in Los Angeles County. Thank you for the opportunity here to join you all.

08:38

Thank you, Javier, and welcome aboard. Important work you're doing there. So appreciate it. Mr. Wheatley. Guy makes me look short.

08:49

Well, being 69, I have a slight advantage sometimes, not often. Bruce. Wheatley. Wheatley institute. What a pleasure to join you all. I've actually set in on a couple of meetings. Just sitting in the back, listening. I didn't want to be in the way because I'm so tall, you see, but nevertheless, the Wheatley Institute, our work has centered around creating systemic changes across the public health and education ecosystems. We have been at this for quite a while, and we would love to partner with public health and education stakeholders to create systemic changes and jobs that lead to sustainable opportunities for our most vulnerable. I welcome the opportunity to be here and I look forward to engaging with you all.

09:39

Thank you.

09:41

All right, thank you Mr. Wheatley. Vincent Anthony, you have the floor. Hi. My name is Dr. Vincent Anthony. I'm going to pull over just a second. I'm sorry. I'm a physician as well but I am President CEO of Kidney Care Companies and we are in the space of eliminating health disparities, particularly in the realm of dialysis care and kidney disease care in the city of Los Angeles, state of Los Angeles and quite frankly across the nation. I welcome the opportunity to listen in, hear what's going on in the community and see how I could be of assistance and how our companies could be of assistance. Thank you. Thank you for that. Very noble of you to offer services like that as well. I want to make sure that I pronounce your name. Is it Giovanni Ragsdale?

10:37

Good morning. Yes that is correct. I'm Giovanni Ragsdale, CEO for the Boys and Girls Club of the West Valley. This is one of 17 Federated boys and Girls Clubs in La County. We really move in the space of serving after school programs for kids five to 18. But workforce readiness is one of the biggest topics that we are addressing and working with youth to make sure that they are ready to go into the workforce and really develop a lot of child development professionals as well in the work that we do, serving close to 150,000 kids every day after school across the county. So looking forward to our continued partnership.

11:17

Thank you. Thank you very much. Thank you for all the new partners introducing know we do have a lot on the agenda so I do want to move forward pretty quickly. Here. Is CCF Maria or Jose on the call? You are?

11:32

Hi Charles.

11:34

Hi, Maria. How are you? You have?

11:36

Good, thank you so much. Good morning everybody. Maria Garcia, senior program officer with the California Community Foundation. That's serving as a fiscal agent for this fund. We have a couple of updates for folks today. CCF has been working closely with the steering committee on making finalizations for the Affinity Hub lead and CBO Micro Grants and Stipends agreements. The affinity hub agreements are a little bit farther along in the process. Our hope is to get those finalized in the coming weeks and be able to issue out payments and execute agreements to the affinity hub leads hopefully before the end of the year, if not early in 2024. And then we're still just getting more clarification around the CBO Micro Grants and Stipends from the steering committee and the state.

12:34

So more to come on that we also are moving forward with the RFP two industry clusters review process. We did receive proposals from three vendors and right now are in the process of reviewing those proposals. The selected vendors will be put forward to the Steering committee for approval. And then once we get approval from the Steering committee, we'll move forward with executing the agreement with the selected vendor. So our hope is to get through that process also before the end of the year. And then finally, CCF has been working closely with the Steering Committee and our wonderful grant writer, Julie Siegler on putting together the grant application for the Catalyst program. And so I believe there's going to be more of an update on that, but CCF has also been involved in that process. Those are my updates.

13:41

Thank you, Maria. Looks like we have one question before we move forward. Mr. Harbor, you have the floor.

13:47

Thank you, Charles. Maria, I got a quick question. I did receive the Affinity Hub lead agreement yesterday, and what jumped out at me immediately was that there was a difference in the payout schedule in terms of amounts. It was my understanding that it was going to be 30 ten and 1030 up front, ten, midpoint, ten at the end. When I got the agreement, I was very surprised to see it was at 2015 and 15. Can you tell me what happened and why CCF arrived at that number?

14:29

Yeah, actually, if my colleague Jose is on the line, I'll join in.

14:38

Yeah. Good morning, Mr. Harbor.

14:42

Good question.

14:42

I'd have to check with them. The payment structure was supposed to be, I believe it's 40 30. So I'll check with the paykeeper and see what happened. Because the percentages that you're giving me doesn't add to 100%. So that just might be an error.

15:02

30 ten and ten is 50,000.

15:08

I apologize, I thought you were referring to percentages, not actual amounts. Yes. So the idea behind that and other fiscal agents that I spoke to have a similar structure. So the way that they structured it was just for best practices, mainly and primarily. So that was the guidance that we decided to go with so that we can provide the funding, most of the funding up front, but at the same time be able to give out the payments throughout. There's a midpoint and then there's at the end of the year.

15:49

If I could say this, Jose, and I mean this in the spirit of our commitment as volunteers, the fact that we all have full time jobs. We're doing this because this is a high mission. We've been working for the last year and a half. We show up weekly. A lot of us haven't missed a meeting. We've demonstrated professionalism. We put forth all our professional experience in moving this agenda forward. And I've been involved in grant programs where, when you have cases like this, we received everything up front, 100% 50,000, because we've already demonstrated that we're self motivated and we've already demonstrated our commitment. And then if there was a variation from that as a best practice and proof of concept, the port of Long Beach will give 80% upfront and 20% after completion.

16:53

I like you to reconsider that schedule, given the level of commitment and the work and evidence of the work that we put in and the value of that work. So that's all I have to say. Thank you.

17:11

And thank you for your comments. We'll definitely take it back. So Maria and I will meet, we'll talk to leadership and then see what we can do about the actual percentages, and we'll get back to you in very short order. Thank you, Mr. Harbor. Thank you both. Benjamin, this is an important topic, and I certainly don't want to rush you, but I do want you to just be aware that we're trying to move forward as fast as possible. But you have the floor for right now. No, I just want to just dittle what Kevin brought forward. We talked about this from the beginning. What are the barriers to nonprofits being able to do this work? And this is one of the things that was raised, is having the money up front to be able to do the work.

17:57

So I just wanted to just double down on Kevin's comment and hope that Jose could go back to the team and reconfigure the structure. Thank you. Okay, thank you, guys. There's no more updates from CCF. Let's move to the next slide, catalyst grant application. So I'll speak a little bit on this. The California Jobs First team still got to get used to saying that. We've been working with the grant writer, Julie Zeissler, on making sure that we meet the November 30 deadline. So we have less than two weeks to submit the Catalyst application. We have most of the narrative down. We're working on the budget to make sure that the budget reflects what's in the narrative.

18:52

The steering committee has been we submitted to the steering committee, who've given notes for the first draft, has gone back to the Catalyst writer, and she's doing a revision on that. And this will happen very quickly, especially with Thanksgiving coming up, where she will incorporate the notes with the finalized budget. And the steering committee will also get a copy of the budget as well, for transparency's sake. And that will be submitted by the 30th of this month. I believe the 27th is when our next meeting steering committee meeting is dealing with this to get additional feedback. But regardless, we'll keep you guys updated on the next meeting on the progress of that. By that time, it would have already been submitted. But just so everyone knows, steering committee has seen one draft, and we'll be seeing the second one fairly soon. Next slide, please.

20:05

Good morning, everybody. I'll be presenting an update for our research projects. So our program is going to be receiving critical data and analysis from these three research projects. The first research project, which was awarded to civil economics, is an economic development summary made of five indices reflecting the California jobs first Spirit. These indices are equity, sustainability, job quality and access, economic, competitiveness and resilience. Currently, Civil economics is in the data collection stage of their project. So they're using all these different sources to gather data and information to conduct a thorough analysis. In my last meeting with several economics they showed me where they are at exactly with the data and once they complete this preliminary data

collection they will begin with the community engagement aspect of their project in the form of some 800 to 900 surveys.

21:03

Moving on to the third research project which was been awarded to Beacon Economics. A quick professor. This is a SWOT analysis strengths, weaknesses, opportunities and threats analysis for La County. Like the first project, we're working with Beacon to get this data at a very granular level geographically. So Spa is what is written in the RFP, but if we can get at even smaller levels such as zip codes and census tracks we can really hone in on the disinvested communities in La County. Beacon is also in the data collection stage and after speaking with them last week, they are beginning to see some trends. As I've written here, they have been seeing a focus as a primary issue in Los Angeles County on the labor shortage and housing crisis.

21:50

Beacon is already in their community engagement aspect and they've conducted one interview thus far with a few more coming. I was able to read the notes from the interview and I can say that there is some very useful information. These interviews will be conducted with industry leaders and thought leaders that are also in organizations that are fighting for disinvested communities. I don't have any more updates on the first and third RFP. As Maria said, the second RFP has not been awarded yet. There's three bidders for it and I'm going to pass it over to Charles if he has anything else he wants to add.

22:25

Yes, before I go into it, I see that Tony Simon has her hand raised. Tony, I'm assuming you have questions regarding something that Armand said so I'll let you have the floor right now.

22:37

Yeah, I just wanted to ask and if not suggest that are we going to get a section from each of the researchers or on each section that talks about the data limitations? I think it's important that appears somewhere so that when we're going out, particularly for public comment, that we're not suggesting this is a perfect picture, but that we're also doing that in an accurate and professional way. As in, of course there's data limitations. All data has limitations. Here's three of them, if you want to add to that. It's kind of a way to bring community to the table instead of them just saying that survey sucks, you kind of invite it. But is that part of the RFPs anyway?

23:22

Yeah, it's definitely part of it. Written within the RFPs in their scopes of work is also analysis of where there might be some gaps in the data. So that'll definitely be there. We've been having discussions about also because this has been mentioned of if there's maybe some sort of lags due to the pandemic. So we are taking into account limitations of the data. And that's actually one of the reasons that they're doing these surveys, is so they have some sort of standardized survey that we can refer to as opposed to just referring to sort of previous information. But to answer your question, there is definitely going to be a mention of data limitations.

24:02

I'm wondering if we're going to use the term data limitation. At least in my mind. Data limitation is about the specific data set, and a gap in the data might be well, we don't have any collection of that data. For instance, you might be displaying a business data set that does not it's a great set, but it doesn't include sole proprietorships. I'm thinking of really kind of on that technical level, this is the best data we have for this thing. However, it doesn't tell us, you guys know what data limitation sections look like, but I do think they're different than data gaps.

24:44

Yeah, both of these things will be accounted for. We'll also have access to the data, so we'll be able to see where there might be a gap and we can go from there.

25:01

Okay, thank you for that. I think between you, Armand, and CCF, you covered everything with this slide with research so we can move to the next one.

25:11

Mr. Chair of this call, Benny Torres, has his hand up.

25:17

Oh, I'm sorry. I apologize. I didn't lower it. My bad. Go ahead. Okay, thank you for that. I didn't even see it because it's kind of blended in with that background there. Anyway, very happy to say that the labor affiliates are back with the California Jobs program. There was a lot of negotiations back and forth with the state in order to make this happen. Kiwa, who was voted in as the affinity hub lead for labor, will continue to lead that effort there. However, La Fed will assume one of the table leads will be one of the table leads. And they have identified the six steering committee slots that were reserved for labor. And as you can see, one through six will be those steering committee members. It's been a long, arduous process.

26:24

It was somewhat contentious at times, but everyone put their best foot forward. We are so happy to have them back. The decisions that will be made from the steering committee will involve all the labor and labor affiliates. So this is very good news all around. And State, who holds the purse, they're happy as well. So this is good. Mr. Harbor, I see your hand is up.

26:48

Yeah, I'd just like to, for the record, commend Crystal Romero and her involvement in the call in the process mapping call yesterday, she showed up, she answered tough questions. I look forward to her involvement and I think we're going to be the better for it.

27:10

Thank you for that. Crystal, are you on the call? If you are, I'd love for you to, if you want to speak, have something to say. Love for you to share it with the rest of the group if you're on the call. I'm not sure if you are.

27:23

Yeah, I'm on very quickly since I know we've got a long agenda, but thank you, Mr. Harbor, for those kind words. I will try and be reaching out hopefully today, if not no later than Monday. But, yeah, we're looking forward to being back at the table and hopefully getting some good projects going that will help uplift the middle class in La. Thanks.

27:44

Thank you, Crystal. You are a warrior and we're all happy to have you involved, especially in our region. So if there aren't any more comments regarding this, we move to the next slide. 1 second. Ms. Evans, your hand is up. You have the floor. You're on mute.

28:08

Looks like she said, please refer to the comment in Chat. Her previous comment was FYI. Correction. We have not made any decisions about table leads. Labor will assume six seats on the steering committee.

28:28

Duly noted. Let's go to the next slide. Alan, was this a specific slide that.

28:43

We so for the steering committee? We have been working very closely with them and I'm sure a lot of our partners actually have been reaching out because it sounds like it suddenly just went quiet. But it's just we've been so busy with the steering committee working on a multitude of items. Kevin, Mr. Harbor, are you able to provide an update, just a brief summary of how that's been going? If not, we can go ahead and summarize that.

29:13

Sure. Thank you. Alan, the steering committee has been very busy. We've been talking to various agencies within the state and working on the bylaws working to look at especially at the process mapping meeting yesterday, we covered a lot of areas organizational structure, the process mapping itself, asking for refinement. And calibration of the process mapping with the whole idea being able to demystify what we're doing to make sure there's a level playing field in terms of understanding and then getting Clarification talking about again the role of the definitive hub leads and the table partner leads associated Deadlines. The fact that and I don't know if I'm usurping any part of the agenda, but the fact that we do not have to make any decisions on this until we get all the data from the state, meaning OPR and GoBiz.

30:28

So with that said, we're just moving along and we're getting all the bylaws done for all the steering committee members. I commend you on your work and the fact that we've had to double up and increase the number of

meetings over the last couple of weeks and for the next few weeks so we can meet the deadline in order for LADC to produce the information that they need to produce. So I'm not going to talk anymore, Charles and Alan, but thank you for a chance to just address the group.

31:02

You got a nice commanding voice. You're going to be talking some more. Alan, go ahead, advance the slide actually. Okay, I thought we're going another slide. I'm still going to call on you later on Kevin, so hold off there. Chioma, if you're on the call, love for you to give update on process mapping.

31:25

Yes, well, I'd like to welcome all of our new partners that are on the call first. So hello to all of our new partners and also there I go. And also if any of the new partners would like to have a one one, if we have not met, then please reach out to me. I'll put my email in the chat once I'm done talking, but please reach out if you have questions about Phase One, Phase Two or Catalyst or need any more information about the new name California Jobs. First, there's still a desire to say surf, but welcome to all the new partners. And yes, process mapping. The Mark was our selected vendor to work on the process mapping and so they have provided us with a map. This is just a visual of part of it. It is almost final.

32:20

There are a few revisions that are taking place and so we will make it available very soon to the entire HRTC once the final revisions have taken place. But it is complete. But that's my update on the process map.

32:39

Thank you, Chioma.

32:41

Thank you. And as Kevin Harbor mentioned, the steering committee and our esteemed chairs and vice chairs have been endlessly working on the bylaws. So we actually identified after the first few meetings in working on those bylaws that this work needed to be accelerated forward. And so because of that, we did schedule three different meeting series coordinating for steering committee members to come and work on each of the bylaw documents, there being three of them, one being the bylaw document for the La collaborative or the Lahrtc. One being for the steering committee bylaws and the last one being for the chair and vice chair bylaws.

33:28

We are projected to complete the bylaws or not we, but the steering committee is projected to complete the bylaws by early to mid December and that should be in time for us to have a process to move forward with the regional Plan part one, that will be submitted by the end of December. And Kevin, I see your hand is up.

33:49

Yeah, real quick to add to that, Alan, we're going to collapse those three categories into one set of bylaws with the intention of also having an admin or operations manual to break out some of that information that will align us more with industry standards when it comes to bylaws.

34:12

Thank you Mr. Chair, for that. It's very important. But with that said, I'm going to go ahead and move forward. And Charles, if you want to speak on our progress with finding a training capacity builder contract yeah, sure, I'll keep it brief.

34:27

We've interviewed a few potential vendors for capacity building within the California Jobs First program. We're finalizing a few interviews now and there will be a selection process where we'll determine who will be conducting that work and the chosen vendor. At some point when the steering committee and the community, those affinity hubs, micro grantees and tables start working together, we'll be working mostly with the micro grantees and individual stakeholders, probably a combination of both in doing capacity building wherever the need is. So we have some good candidates who are flexible in their thinking to make sure that the services that are offered will be well utilized. And of course, after we choose the selective vendor, we'll share that news with you guys.

35:31

Thank you. Charles and I'll move forward with providing a stakeholder analysis for the month. So for you new

partners, just to clarify some of these numbers. So the total number of stakeholders engaged are stakeholders who have been either in a meeting or engaged in the process in some way. And this number here, 537, includes our onboarded and non onboarded stakeholders. The number of stakeholders officially onboarded are the ones who are our official partners. That count is at 433. Last month were at 416. So we have a great increase there. Great to see that. And the number of stakeholders that are not fully onboarded is that red number there. It's the difference between the first number and second number. And each month we are attempting to decrease that red number to make sure whoever has been engaged eventually would become an official partner.

36:31

If you have any questions about onboarding, you can feel free to reach out to us and I'd be happy to help you out with that. I'll drop our email in the chat. It's surf@laedc.org, but yeah, feel free to shoot me an email for anything you need in regards to onboarding. Going into the number of each entity type within the La Collaborative. So we do have an increase over the past month for grassroots and community based organizations, employers, businesses and business associations, government agencies, as well as workforce entities. So thank you to everyone who helped to reach out to their partners in these respective areas and for our geographic breakdown of our La Collaborative partners by service planning area based on their member headquarters. We did have increases across spas 2347 and eight.

37:32

I'm happy to say that the farther we go in this process, it looks like this chart has been becoming more and more balanced as we move through this program. So that's great to see. However, I do want to point. Out that we do have sort of stagnant growth in our Spa Seven East partners. So if you are from Spa Seven and you do have a network of partners, I encourage you to reach out to them, connect them with us, and we'd be happy to give them a Surf 101 and try to get them onboarded into this process. And finally, for our upcoming meeting dates. So a lot of these dates mostly apply for our steering committee members, which include the bylaws meeting. So the La collaborative bylaws meeting will actually be happening today at 11:00 A.m..

38:25

So I will see a lot of you shortly. The steering committee bylaws meeting that is set for November 21 at 03:00 P.m. To 04:30 P.m.. And on that same day, the Chair and Vice Chair bylaws meeting is from one to 02:30 P.m.. Lastly, our La collaborative monthly meeting, the next one is set for December eighth at the same time, 09:00 A.m.. I do see, Jermaine, you have your hand up.

38:54

On the previous slide. You brought up a good point. I don't want to skip over it too much. I just wanted to go back real quick because just be mindful, everyone. It's very important that we raise those numbers in Spa Seven. There is a great deal of need in that corridor or in that spa per se. And so after many different conversations with district supervisors and things of that nature, we want to make sure that we really have an equal balance here. But East La has a lot of need and we want to make sure that those voices are at the table to express those needs so that we can properly include their voices in this two to five strategies that we're developing and most importantly, in the planning document that we're putting together for the region. So I just wanted to highlight that.

39:41

Again, I see a lot of movement in other spas, so that is a place of concern that we are kind of stagnant there. So everyone on this call knows folks in that corridor, so please engage our partners in that area. The other piece to this is we know that these numbers in Spy Eight and Spot Four, particularly Spot Four, there's a lot of organizations in the metro area that obviously serve Spot Seven, but we still want those partners that are solely laser focused on Spy Seven to participate. So just wanted to just uplift that.

40:18

Thanks, Jermaine. Super important point. And Mr. Harbor, did you want to comment?

40:23

Yeah, on the last slide, I guess maybe it was right after this one showcasing all the upcoming meetings. We just rescheduled the bi weekly meeting to I believe it was the 27th. I don't see that on there.

40:44

All right, yeah, that's a good point. Thank you, Kevin, for letting me know about that. But yeah, for the steering committee members, we will be sending out an email as well. And I had updated the calendar invitation

yesterday. The steering committee meeting that was originally set for Thanksgiving Day on the 23rd and was rescheduled to the day before was now rescheduled to November 27, Monday at 01:00 P.m.. So again, you will receive an email reminder for this and your calendar invitation should be updated. So again, if you have any questions, feel free to reach out because there's plenty of meetings to be confused about, so no worries there. Tony, I see your hand is up.

41:30

Yeah, just a note that if on the bylaw meetings that are coming up, we're very close on a couple of the sections. Can we go ahead and get to the next one? So maybe we only need two or even one more meeting to finish them.

41:49

Tony, it's probably best to have that conversation inside the bylaws meeting so we can just move forward with the agenda. This agenda for the HRTC want to make sure they have time to ask questions. If they have.

42:07

Yeah, real quick. Absolutely, Tony. Let's try to finish them. Let's try to finish it out and just cancel the know. Thanks.

42:17

And thank you again, Mr. Harbor, for bringing that up. That's an important point for our steering committee to know. But moving on to our next slide, so Charles is going to just elaborate on what our next steps are as a collaborative.

42:30

Thank you for that, Alan. So, as we just mentioned, the steering committee doing the establishment of the bylaws, they've been working tirelessly on that. Thank goodness. Kevin, your leadership has been fantastic in this realm, breaking those up where you guys divide and conquer, you and the two vice to I'll be popping in and out of the next bylaw meeting so I can focus on completing the Catalyst phase application with the writer. However, just for you guys to understand that the steering committee has been working their tails off to make sure that these bylaws are locked very solid, including everyone's voices, and so they should be finalizing that soon. Mr. Harvey, your hand is up.

43:19

Yeah, thank you for that, Charles, but I'd be nothing without the group that's been solid there every meeting, contributing, spending hours doing impromptu narrative writing, contributing, very professional, just indispensable. And so I want to thank you all, especially those that have made sure that they made their comments prior to the meeting so that we can get all our work done. Just a fantastic team and process. I applaud you all. Thank you.

43:55

Thank you. Mr. Harbor. Spoken like a very humble man. So the Catalyst proposal submission, again is November 30. As I stated, I'll be working with Julie's Eisler, the writer, for that. We still have a lot of work to do. We're about 85% there, but the last 15%, we want to make sure that it's extremely tight. So we're going to keep working on that. And then the table selection process is very high on the docket. However, since it's important that the group knows that it's not a mandate to the state of California for that to be in our proposal. So the steering committee has decided to not rush that process, push it a little bit further into the year. Yes. Mr. Allen. See, your hand is up.

44:53

Oh, yeah. I just wanted to mean I think that's really important that you spoke on the Table partner leads, but the bullet on the slide is the subregional table. So that's the micrograms I know the names can be kind of confusing, but yeah, the table partner leads are thank you for that. We actually should have included that as well.

45:14

Okay. All right, so two different things. Yes. We, meaning the steering committee, will start working on a selection process for determining the micro grantees. And just a reminder that the 90 CBOs will be receiving \$10,000 stipends to help work with the researchers that are out there working with the community, bringing individual stakeholders into the process in order to get their voice collect. Data, pair it with the data that the researchers have found, and funnel that up to the Affinity hubs and eventual Table partner leads in order to make informed decisions. So that selection process will be ironing that out soon. And, of course, we'll keep you

guys updated on what that might look like. Was there any other questions? We have 15 minutes. I guess I was flying through faster than I expected. Ms. Evans, you have the floor. You're on mute.

46:29

She says, see the note in Chat.

46:31

So I see. Her last message was, can you share with the HRTC the amount of state funding allocation for La that will come from the Catalyst program?

46:44

That's a good question. Or more statement. Each region is allowed to apply up to \$14 million. There's no guarantee we'll get that 14 million. However, just the sheer size of the Los Angeles region should position us to receive the full 14 million. However, that's the importance of making sure that every dollar is allocated properly. So there's no use going into the details of what that application entails. But five subject matter experts, as they're calling sector coordinators, will be joining the program, and we plan on getting all five in order to maximize the opportunities that we have to get as many strategic projects as we possibly can for our region. But to answer your question, \$14 million is what we're applying for. \$9 million of that will be going to help capacity building fund pilot projects within the different areas of the region.

48:07

We can go into that much later on, but that's the bulk of the funds. And then there'd be about one and a half million to hire the sector coordinators, one and a half million for the fiscal agent and about 2 million to keep the surf team intact, as well as pay for a lot of those items that the sector coordinators will need in order to complete their jobs.

48:34

Charles in the chat. I just dropped in. Sorry to interrupt. I just dropped in the actual solicitation for the Catalyst program. I think it's really good to just be transparent about the process and what I would know, kind of just going back to the beginning of this entire surf now California jobs process, particularly for those that are going to be leading conversations in the community. Please do your due diligence and best to kind of look at these SFPs. I mean, it's very important to know this information because as we kind of reach out and collaborate and things of that nature, we want to make sure that we're very at least have moderate knowledge of these different solicitations that are coming out. It's a lot of information, a lot to kind of digest.

49:22

But on page six of the solicitation that I just put into the chat, you will see, starting on page six all the way down, exactly what the purpose of the Catalyst Fund is. So that's page six of the 26 page document that I just dropped into the chat and it's very clear and it's a very light read. And then what I would suggest is if you have questions, please reach out to us so that we can answer those accordingly.

49:54

Thank you. Thank you for that, Jermaine. And it kind of goes back and forth. I'll get to you in 1 second, Mr. Harbor, but rewinding on the comment that you made earlier about spa Seven. Lacking representation or enough representation, it is important that there is equal and equitable amount of representation in each spa. What we don't want is an area of Los Angeles to miss out on any funding to improve their areas. And the only way to have that is to make sure that there's representation from those spas.

50:38

Mr. Harbor yeah, you spoke on just what I was going to say. There needs to be balance, right? And across spas, something that we dealt with in regards to the digital divide, there's this know, and that might be even biased. I'm just going to put it out there about Los Angeles and us as a county. I think it's going to be incumbent upon us to make sure that we project the kind of results that commands the resources and then we have to produce those results. And the whole idea is to continue to do work that will encourage and influence continuous funding because we're not going to be able to do this over two or three years. It's a ten or 20 year project, right, in the scope of things. So we have diverse cultures here, diverse populations.

51:38

We can't be judged the same as other counties and regions where there's more synergy and maybe less diversity in the populations. So if we have projects that shows that we're hitting every corner geographically, but also in

terms of culturally, and then produce the results that are measurable, we will not be denied not only in this go round, but in future go rounds. And to me, it's a long term game. So that's all I want to say.

52:15

Thank you.

52:17

Thank you, Kevin. So we have about nine. Anyone does anyone have any questions? Comments? Going once, going twice, maybe give you eight minutes of your life back. All right. It thank you guys all for attending. Enjoy the weekend. We don't see. Enjoy the holidays. Be safe out there and stay away from the Ten freeway for right now. Enjoy. Thank you for attending. Bye.